

Securities and Exchange Commission  
 Washington, D.C. 20549  
 Form 10-Q

(Mark One)

Quarterly Report Pursuant to Section 13 of the Securities Exchange Act of 1934

For the Quarterly Period Ended March 31, 1999

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission File No. 0-15341

Donegal Group Inc.

-----  
 (Exact name of registrant as specified in its charter)

Delaware

23-2424711

-----  
 (State or other jurisdiction of incorporation or organization)

-----  
 (I.R.S. Employer Identification No.)

1195 River Road, P.O. Box 302, Marietta, PA 17547-0302

-----  
 (Address of principal executive offices, including zip code)

(717) 426-1931

-----  
 (Registrant's telephone number, including area code)

-----  
 (Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X . No . . . .

Applicable Only to Issuers Involved in Bankruptcy Proceedings During the Preceding Five Years:

Indicate by check mark whether the registrant has filed all documents and reports required by Sections 12, 13, or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court. Yes . No .

Applicable Only to Corporate Issuers:

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date: 8,266,859 shares of Common Stock, \$1.00 par value, outstanding on April 30, 1999.

Part I. Financial Information

Item 1. Financial Statements.

Donegal Group Inc. And Subsidiaries  
 Consolidated Balance Sheet

Assets	March 31, 1999	December 31, 1998
	-----	-----
Investments	(Unaudited)	
Fixed maturities		
Held to maturity, at amortized cost	\$124,145,593	\$127,183,788
Available for sale, at market value	87,037,344	90,525,855
Equity securities, available for sale at market	12,161,332	6,763,943
Short-term investments, at cost, which approximates market	15,549,675	30,521,887
	-----	-----
Total Investments	238,893,944	254,995,473
Cash	3,161,432	8,227,042
Accrued investment income	3,058,729	3,164,599
Premiums receivable	20,365,502	19,824,894
Reinsurance receivable	51,008,386	48,339,223
Deferred policy acquisition costs	11,140,610	11,334,301
Federal income tax receivable	---	227,841
Deferred federal income taxes	3,974,913	3,536,692
Prepaid reinsurance premiums	27,996,876	27,203,111
Property and equipment, net	6,228,566	5,920,420
Accounts receivable - securities	---	329,299
Other	2,065,656	2,128,611

Total Assets	\$367,894,614 =====	\$385,231,506 =====
Liabilities and Stockholders' Equity		
Liabilities		
Losses and loss expenses	\$142,974,241	\$141,409,008
Unearned premiums	94,668,936	94,722,785
Accrued expenses	4,063,649	4,821,594
Drafts payable	1,878,585	1,394,373
Reinsurance balances payable	1,260,775	1,785,914
Federal income tax payable	323,823	---
Cash dividend declared to stockholders	---	708,513
Line of credit	15,000,000	37,500,000
Accounts payable - securities	1,075,000	503,840
Other	1,161,980	884,392
Due to affiliate - Other	2,896,606	870,083
	-----	-----
Total Liabilities	265,303,595	284,600,502
	-----	-----
Stockholders' Equity		
Preferred stock, \$1.00 par value, authorized 1,000,000 shares; none issued		
Common stock, \$1.00 par value, authorized 10,000,000 shares, issued 8,371,019 and 8,325,221 shares and outstanding 8,248,731 and 8,202,933 shares	8,371,019	8,325,221
Additional paid-in capital	41,813,463	41,271,322
Accumulated other comprehensive income	536,134	1,315,425
Retained earnings	52,762,159	50,610,792
Treasury stock	(891,756)	(891,756)
	-----	-----
Total Stockholders' Equity	102,591,019	100,631,004
	-----	-----
Total Liabilities and Stockholders' Equity	\$367,894,614 =====	\$385,231,506 =====

See accompanying notes to consolidated financial statements.

Donegal Group Inc. and Subsidiaries  
Consolidated Statement of Income  
(Unaudited)

For the three months ended March 31, 1999 and 1998

	Three Months Ended March 31, 1999	1998
	----	----
Revenues:		
Premiums earned	\$51,836,183	\$40,478,779
Premiums ceded	15,742,212	13,274,235
	-----	-----
Net premiums earned	36,093,971	27,204,544
Investment income, net of investment expenses	3,369,261	2,845,267
Realized gain	(16,930)	311,793
Lease income	197,137	183,064
Service charge income	466,551	351,476
	-----	-----
Total Revenues	40,109,990	30,896,144
	-----	-----
Expenses:		
Losses and loss expenses	36,601,455	24,926,996
Reinsurance recoveries	12,149,804	9,125,091
	-----	-----
Net losses and loss expenses	24,451,651	15,801,905
Amortization of deferred policy acquisition costs	6,031,000	4,700,000
Other underwriting expenses	5,757,757	4,696,951
Policy dividends	331,376	477,858
Interest	430,944	183,059
Other expenses	382,387	421,809
	-----	-----
Total Expenses	37,385,115	26,281,582
	-----	-----
Income (loss) before income taxes	2,724,875	4,614,562
Income taxes	573,508	1,297,909
	-----	-----
Net income	\$ 2,151,367	\$ 3,316,653
	=====	=====
Earnings per common share		
Basic	\$.26	\$.41
	===	===
Diluted	\$.26	\$.40
	===	===

Statement of Comprehensive Income  
(Unaudited)

Three Months Ended March 31, 1999 and 1998

	1999	1998
	----	----
Net Income	\$ 2,151,367	\$ 3,316,653
	-----	-----
Other comprehensive income (loss), net of tax		
Unrealized gains on securities:		
Unrealized holding gain arising during the period	(688,049)	343,502
Less: Reclassification adjustment for gains and (losses) included in Net income	---	(41,336)
	-----	-----
Other comprehensive income (loss)	(688,049)	302,166
	-----	-----
Comprehensive income	\$ 1,463,318	\$ 3,618,819
	=====	=====

See accompanying notes to consolidated financial statements.

DONEGAL GROUP INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY  
(Unaudited)  
FOR THE THREE MONTHS ENDED MARCH 31, 1999

	Common Stock -----		Additional Paid-In Capital -----	Accumulated Other Com- prehensive Income -----	Retained Earnings -----	Treasury Stock -----	Total Stock- holders' Equity -----
	Shares -----	Amount -----					
Balance, December 31, 1998	8,325,221	\$8,325,221	\$41,271,322	\$1,315,425	\$50,610,792	\$(891,756)	\$100,631,004
Issuance of Common Stock	45,798	45,798	542,141				587,939
Net Income					2,151,367		2,151,367
Other Comprehensive Income	-----	-----	-----	(779,291)	-----	-----	(779,291)
Balance, March 31, 1999	8,371,019 =====	\$8,371,019 =====	\$41,813,463 =====	\$ 536,134 =====	\$52,762,159 =====	\$(891,756) =====	\$102,591,019 =====

See accompanying notes to consolidated financial statements.

DONEGAL GROUP INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENT OF CASH FLOWS  
(Unaudited)  
For the three months ended March 31, 1999 and 1998

	Three months ended March 31,	
	1999	1998
	----	----
Cash Flows from Operating Activities:		
Net income	\$ 2,151,367	\$ 3,316,653
	-----	-----
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	211,460	114,373
Realized investment (gain) loss	16,930	(311,793)
Changes in Assets and Liabilities:		
Losses and loss expenses	1,565,233	1,008,614
Unearned premiums	(53,849)	1,905,731
Premiums receivable	(540,608)	(700,623)
Deferred acquisition costs	193,691	(196,952)
Deferred income taxes	(45,404)	86,774
Reinsurance receivable	(2,669,163)	(797,561)
Prepaid reinsurance premiums	(793,765)	(1,498,494)
Accrued investment income	105,870	198,404
Due from affiliate	2,026,523	141,313
Accounts payable reinsurance	(525,139)	(75,370)
Current income taxes	551,664	1,212,008
Other, net	14,835	(788,247)
	-----	-----
Net adjustments	58,278	298,177
	-----	-----
Net cash provided by operating activities	2,209,645	3,614,830
	-----	-----
Cash flows from investing activities:		
Purchase of fixed maturities		
Held to maturity	(2,774,667)	(5,391,567)
Available for sale	(4,180,764)	(11,341,414)
Purchase of equity securities, available for sale	(5,223,848)	(7,459,192)
Maturity of fixed maturities		
Held to maturity	10,926,853	8,520,875
Available for sale	1,500,000	3,200,000
Sale of fixed maturities - available for sale	---	535,765
Sale of equity securities, available for sale	565,850	2,394,367
Purchase of property and equipment	(440,317)	(284,638)
Net sales of short-term investments	14,972,212	10,607,720
	-----	-----
Net cash used in investing activities	15,345,319	781,916
	-----	-----
Cash flows from financing activities:		
Cash dividends paid	(708,513)	(604,054)
Issuance of common stock	587,939	527,823
Line of credit, net	(22,500,000)	(5,500,000)
	-----	-----
Net cash provided by (used in) financing activities	(22,620,574)	(5,576,231)
	-----	-----
Net decrease in cash	(5,065,610)	(1,179,485)
Cash at beginning of year	8,227,042	3,413,315
	-----	-----
Cash at end of quarter	\$ 3,161,432	\$ 2,233,830
	=====	=====
Cash paid during period		
- Interest	\$ 417,304	\$ 2,711
- Income taxes	\$ 0	\$ 112,045

See accompanying notes to consolidated financial statements.

DONEGAL GROUP INC. AND SUBSIDIARIES  
(Unaudited)  
Summary Notes to Consolidated Financial Statements

1 -- Organization

Donegal Group Inc. (the "Company") was organized as a regional insurance holding company by Donegal Mutual Insurance Company (the "Mutual Company") on August 26, 1986 and operates in the Mid-Atlantic and Southern states through its wholly-owned stock insurance companies, Atlantic States Insurance Company ("Atlantic States"), Southern Heritage Insurance Company ("Southern Heritage"), Southern Insurance Company of Virginia ("Southern"), Delaware Atlantic Insurance Company ("Delaware"), Pioneer Insurance Company ("Pioneer") (collectively "Insurance Subsidiaries"). The Company has three operating segments: the investment function, the personal lines of insurance and the commercial lines of insurance. Products offered in the personal lines of insurance consist primarily of homeowners and private passenger automobile policies. Products offered in the commercial lines of insurance consist primarily of commercial automobile, commercial multiple peril and workers' compensation policies. The Insurance Subsidiaries are subject to regulation by Insurance Departments in those states in which they operate and undergo periodic examinations by those departments. The Insurance Subsidiaries are also subject to competition from other insurance companies in their operating areas. Atlantic States participates in an inter-company pooling arrangement with the Mutual Company and assumes 65% of the pooled business. Southern cedes 50% of its business to the Mutual Company and Delaware cedes 70% of its Workers' Compensation business to the Mutual Company. At March 31, 1999, the Mutual Company held 60% of the outstanding common stock of the Company.

In addition to the Company's Insurance Subsidiaries, it also owns all of the outstanding stock of Atlantic Insurance Services, Inc. ("AIS"), an insurance services organization currently providing inspection and policy auditing information on a fee-for-service basis to its affiliates and the insurance industry.

2 -- Basis of Presentation

The financial information for the interim period included herein is unaudited; however, such information reflects all adjustments, consisting only of normal recurring adjustments, which, in the opinion of management, are necessary to a fair presentation of the financial position, results of operations and cash flow for the interim period included herein. The results of operations for the three months ended March 31, 1999, are not necessarily indicative of results of operations to be expected for the twelve months ended December 31, 1999.

These financial statements should be read in conjunction with the financial statements and notes thereto contained in the Registrant's Annual Report on Form 10-K for the year ended December 31, 1998.

3 -- Earnings Per Share

The computation of basic and diluted earnings per share is as follows:

	Net Income -----	Weighted Average Shares Outstanding -----	Earnings Per Share -----
Three Months Ended March 31:			
1999			
Basic	\$2,151,367	8,237,582	\$ .26
Effect of stock options	---	---	---
Diluted	\$2,151,367	8,237,582	\$ .26
1998			
Basic	\$3,316,653	8,186,855	\$ .41
Effect of stock options	---	100,125	(.01)
Diluted	\$3,316,653	8,286,980	\$ .40

4 -- The performance of the personal lines and commercial lines based upon underwriting results as determined under statutory accounting practices (SAP) for the total business of the Company.

Financial data by segment is as follows:

	1999	1998
----- (\$ in thousands) -----		
Revenues:		
Premiums earned:		
Commercial lines	\$11,385	\$11,084
Personal lines	24,709	16,120
Total premiums earned	36,094	27,204
Net investment income	3,369	2,845
Realized investment gains (losses)	(17)	312
Other	664	535
Total revenues	\$40,110	\$30,896
=====		
Income before income taxes:		
Underwriting income (loss)		
Commercial lines	\$ (621)	\$ 2,605
Personal lines	622	(954)
SAP underwriting gain (loss)	1	1,651
GAAP adjustments	(479)	(123)
GAAP underwriting gain (loss)	(478)	1,528
Net investment income	3,369	2,845
Realized investment gains (losses)	(17)	312
Other	(149)	(71)
Income before income taxes	\$ 2,725	\$ 4,614
=====		

Management's Discussion and Analysis of  
Financial Condition and Results of Operations

Overview

Donegal Group Inc. (the "Company") was organized as a regional insurance holding company by Donegal Mutual Insurance Company (the "Mutual Company") on August 26, 1986 and operates in the Mid-Atlantic and Southern states through its wholly-owned stock insurance companies, Atlantic States Insurance Company ("Atlantic States"), Southern Heritage Insurance Company ("Southern Heritage"), Southern Insurance Company of Virginia ("Southern"), Delaware Atlantic Insurance Company ("Delaware"), Pioneer Insurance Company ("Pioneer") (collectively "Insurance Subsidiaries"). The Company has three operating segments: the investment function, the personal lines of insurance and the commercial lines of insurance. Products offered in the personal lines of insurance consist primarily of homeowners and private passenger automobile policies. Products offered in the commercial lines of insurance consist primarily of commercial automobile, commercial multiple peril and workers' compensation policies. The Insurance Subsidiaries are subject to regulation by Insurance Departments in those states in which they operate and undergo periodic examinations by those departments. The Insurance Subsidiaries are also subject to competition from other insurance companies in their operating areas. Atlantic States participates in an inter-company pooling arrangement with the Mutual Company and assumes 65% of the pooled business. Southern cedes 50% of its business to the Mutual Company and Delaware cedes 70% of its Workers' Compensation business to the Mutual Company. At March 31, 1999, the Mutual Company held 60% of the outstanding common stock of the Company.

In addition to the Company's Insurance Subsidiaries, it also owns all of the outstanding stock of Atlantic Insurance Services, Inc. ("AIS"), an insurance services organization currently providing inspection and policy auditing information on a fee-for-service basis to its affiliates and the insurance industry.



Results of Operations - Three Months Ended March 31, 1999  
to Three Months Ended March 31, 1998

Revenues for the three months ended March 31, 1999 were \$40,109,990 an increase of \$9,213,846 or 29.8%, over the same period of 1998. An increase in net premiums earned of \$8,889,427 or 32.7%, represented most of this change. Premium growth escalated as a result of the Company's acquisition of Southern Heritage in November, 1998. Southern Heritage accounted for \$7,209,212, or 26.5%, of the increase in premiums earned. Investment income for the first quarter increased \$523,994 or 18.4% with Southern Heritage accounting for most of the increase. A decrease in the annualized average return on investments from 5.6% in the third quarter 1998 to 5.5% in the first quarter 1999, offset by an increase in average invested assets from \$202.9 million in the first quarter 1998 to \$246.9 million in the first quarter 1999, accounted for the remaining change. Realized investment gains or (losses), which resulted from normal turnover of the Company's investment portfolio, were (\$16,930) in the first quarter 1999 compared to \$311,793 for the same period of 1998.

The GAAP combined ratio of insurance operations in the first quarter of 1999 was 101.3% compared to 94.4% for the same period in 1998. The GAAP combined ratio is the sum of the ratios of incurred losses and loss adjusting expenses to premiums earned (loss ratio), policyholders dividends to premiums earned (dividend ratio), and underwriting expenses to premiums earned (expense ratio). The Company's loss ratio in the first quarter of 1999 was 67.7% compared to 58.1% in the first quarter of 1998. Results for the first quarter reflect the integration of Southern Heritage and a return to more expected weather patterns and storm activity as compared to the very mild winter weather of 1998. The expense ratio for the first quarter 1999 was 32.7% compared to 34.5% for the first quarter 1998. The decrease in the expense ratio reflects some positive impact of the economies of scale from the early stages of integration of the Southern Heritage acquisition. The dividend ratio decreased to 0.9% for the first quarter of 1999 compared to 1.8% for the same period of 1998 do to higher loss ratios in the workers' compensation line of business.

Federal income taxes for the first quarter represented 21.0% of the income before income taxes compared to 28.1% for the same period of 1998. Decreased underwriting profits resulted in tax free investment income representing a higher percentage of the income before income taxes in 1999 compared to 1998.

## Liquidity and Capital Resources

The Company generates sufficient funds from its operations and maintains a high degree of liquidity in its investment portfolio. The primary source of funds to meet the demands of claim settlements and operating expenses are premium collections, investment earnings and maturing investments. As of March 31, 1999 the Company had no material commitment for capital expenditures.

In investing funds made available from operations, the Company maintains securities maturities consistent with its projected cash needs for the payment of claims and expenses. The Company maintains a portion of its investment portfolio in relatively short-term and highly liquid assets to ensure the availability of funds.

As of March 31, 1999, pursuant to a credit agreement dated December 29, 1995, with Fleet National Bank of Connecticut, the Company had unsecured borrowings of \$15.0 million. Per the terms of the credit agreement, the Company may borrow up to \$40 million at interest rates equal to the bank's then current prime rate or the then current London interbank Eurodollar bank rate plus 1.70%. At March 31, 1999, the interest rate on the outstanding balance was 6.76%. In addition, the Company will pay a non-use fee at a rate of 3/10 of 1% per annum on the average daily unused portion of the Bank's commitment. On each July 27, commencing July 27, 2001, the credit line will be reduced by \$8 million. Any outstanding loan in excess of the remaining credit line, after such reduction, will then be payable.

The Company's principal source of cash with which to pay stockholder dividends is dividends from Atlantic States, Southern, Pioneer and Delaware, which are required by law to maintain certain minimum surplus on a statutory basis and are subject to regulations under which payment of dividends from statutory surplus is restricted and may require prior approval of their domiciliary insurance regulatory authorities. Atlantic States, Southern, Pioneer and Delaware are subject to Risk Based Capital (RBC) requirements effective for 1994. At December 31, 1998, all five Companies' capital was substantially above the RBC requirements. At December 31, 1998, amounts available for distribution as dividends to Donegal Group without prior approval of the insurance regulatory authorities are \$6,480,524 from Atlantic States, \$638,832 from Southern, \$530,035 from Pioneer, \$1,085,807 from Delaware and \$1,580,564 from Southern Heritage.

## Credit Risk

The company provides property and liability coverages through its subsidiaries' independent agency systems located throughout its operating area. The majority of this business is billed directly to the insured although a portion of Donegal Group's commercial business is billed through its agents who are extended credit in the normal course of business.

The Company's subsidiaries have reinsurance agreements in place with the Mutual Company and with a number of other major authorized reinsurers.

## Impact of Inflation

Property and casualty insurance premiums are established before the amount of losses and loss settlement expenses, or the extent to which inflation may impact such expenses, are known. Consequently, the Company attempts, in establishing rates, to anticipate the potential impact of inflation.

## Year 2000 Issues

The Year 2000 issue (i.e. the ability of computer systems to properly process information which contains dates beginning with January 1, 2000 and thereafter) affects virtually all companies. All Computer systems used for processing of business for the Company are owned and operated by Donegal Mutual Insurance Company (the "Mutual Company").

The ability to process information in a timely and accurate manner is vital to the Company's property and casualty insurance business. The Company recognizes that the systems used to process its business must be able to accurately identify and process information containing year 2000 dates. The Mutual Company has had a vigorous and comprehensive project underway since 1995 to ensure substantial compliance by the end of 1998. This project was initiated as part of a review of the main application systems utilized by the Mutual Company and was geared towards the implementation of new or current versions of its application software to bring greater efficiencies and operational improvements to its users. The project was expanded to include a review of all hardware, peripheral software and inquires of agents and vendors to determine the readiness of each related to the Year 2000 problem. During 1998 the Mutual Company put into production its updated, Year 2000 compliant versions of its main application softwares and late in the year began issuing policies with expiration dates in the year 2000. The implementation of these updated systems were without major problems and the Mutual Company's mission critical systems were substantially Year 2000 compliant by the end of 1998. Testing of less critical systems, documentation of vendors' readiness, replacement of some hardware and final testing of certain other potential problem dates continues in 1999 and is anticipated to be complete near the end of the second quarter. Costs directly related to the Year 2000 changes were not material.

With respect to insurance policies issued by the Company providing coverage to insureds who may incur losses as a result of year 2000 problems, the Company is evaluating its possible exposure under such coverages. Endorsements excluding losses related to or resulting from year 2000 issues are being attached to commercial policies.

Given the nature of its business, the Company believes that its exposure to embedded chip Year 2000 issues is minimal. The Company believes that its most significant Year 2000 exposure is the potential business disruption that would be caused by widespread failure of public utility systems. Prolonged failure of power and telecommunications systems could have a material adverse effect on the Company's results of operation, cash flow and consolidated financial position.

This Year 2000 disclosure contains statements which are forward looking statements that involve risks and uncertainties and qualify for the statutory safe harbor under the Private Securities Litigation Reform Act of 1995. Future Year 2000 readiness activities may not adhere to the anticipated schedule because more problems may be encountered than anticipated in the various stages of testing and trained personnel may not be available to work on internal systems in the time required; or there may be unexpected problems with the readiness of third party business partners and vendors who cannot produce services, or utility companies may not be able to provide the vital services required to maintain operations.

## Impact of New Accounting Standards

### Accounting for Derivative Instruments and Hedging Activities

In June, 1998, the Financial Accounting Standards Board issued SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities". SFAS No. 133 establishes accounting and reporting standards for derivative instruments and for hedging activities. SFAS No. 133 is effective for fiscal years beginning after June 15, 1999, with earlier adoption permitted.

### Insurance Related Assessments

In December 1997, the AICPA Accounting Standards Executive Committee issued Statement of Position (SOP) 97-3, Accounting by Insurance and Other Enterprises for Insurance-Related Assessments. The accounting guidance of this SOP focuses on the timing of recognition and measurement of liabilities for insurance-related assessments. The SOP is effective for fiscal years beginning after December 15, 1998. The Company believes that they are in compliance with the provisions of this SOP and no impact on the Company's financial reporting is

expected.

## Computer Software Development Costs

On March 4, 1998, the AICPA Accounting Standards Executive Committee issued Statement of Position (SOP) 98-1, Accounting for the Costs of Computer Software Developed or Obtained for Internal Use. This SOP requires that certain costs related to the development or purchase of internal-use software be capitalized and amortized over the estimated useful life of the software. This SOP also requires that costs related to the preliminary project stage and the post-implementation/operations stage in an internal-use computer software development project be expensed as incurred. SOP 98-1 is effective for financial statements issued for fiscal years beginning after December 15, 1998. The Company believes that they are in compliance with the provisions of this SOP and no material impact of the Company's financial reporting is expected.

Part II. Other Information

Item 1. Legal Proceedings.

None.

Item 2. Changes in Securities.

None.

Item 3. Defaults upon Senior Securities.

None.

Item 4. Submission of Matters to a Vote of Security Holders.

Annual Stockholders meeting held April 15, 1999

Directors elected at meeting

Robert S. Bolinger

Votes for	7,250,679
Votes withheld	287,299

Patricia A. Gilmartin

Votes for	7,240,013
Votes withheld	297,965

Philip A. Glatfelter

Votes for	7,250,679
Votes withheld	287,299

Directors Continuing

Thomas J. Finley, Jr.

C. Edwin Ireland

Donald H. Nikolaus

R. Richard Sherbahn

Amendment to change authorized shares to 20,000,000 shares of Common and 15,000,000 shares of Class A Common

Votes for	5,947,674
Votes against	1,170,911
Abstained	2,844

Amendment to the 1996 Equity Incentive Plan

Votes for	6,694,339
Votes against	419,356
Abstained	7,734

Approve KPMG, LLP as Auditors for 1999

Votes for	7,504,584
Votes against	31,924
Abstained	1,470

Item 5. Other Information.

None.

Item 6. Exhibits and Reports on Form 8-K.

(a) EX-27 Financial Data Schedule

(b) Reports on 8-K:

No reports on Form 8-K were filed by the Company during the quarter ended March 31, 1999.

Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

DONEGAL GROUP INC.

May 13, 1999

By: \_\_\_\_\_  
Donald H. Nikolaus, President  
and Chief Executive Officer

May 13, 1999

By: \_\_\_\_\_  
Ralph G. Spontak, Senior Vice President,  
Chief Financial Officer and Secretary

3-MOS

	DEC-31-1999	
	MAR-31-1999	
	87,037,344	
	124,145,593	
	127,595,728	
		12,161,332
		0
		2,472,339
		238,893,944
		3,161,432
		0
	11,140,610	
		367,894,614
		142,974,241
		94,668,936
		0
		0
		15,000,000
		0
		0
		8,371,019
		102,591,019
367,894,614		
		36,093,971
		3,369,261
		(16,930)
		663,688
		24,451,651
6,031,000		
		5,757,757
		2,724,875
		573,508
		2,151,367
		0
		0
		0
		2,151,367
		.26
		.26
		93,863
		26,610
		(2,158)
		13,420
		11,070
		93,825
		(2,158)